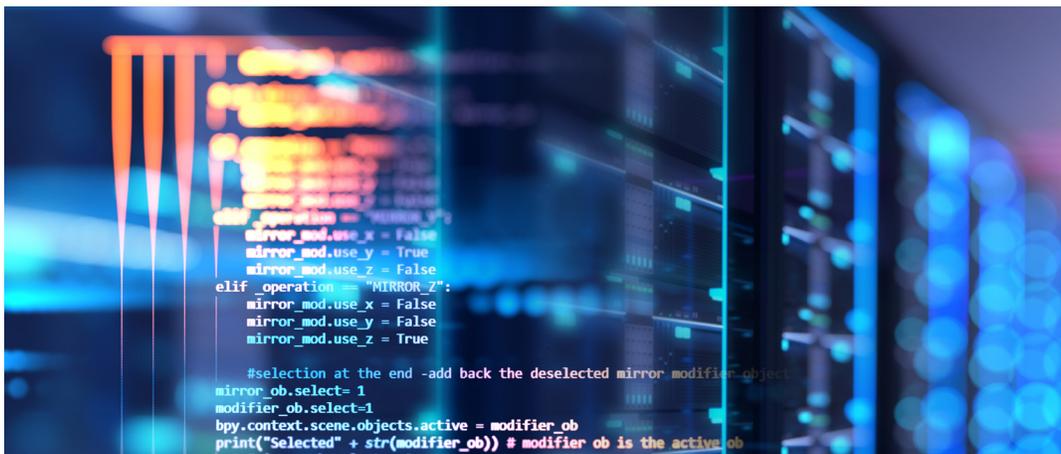


MicroCorp Partner Seals Deal with CenturyLink and Fortune 500 Financial Data Company

ITC2's Managing Partner Les Peterson brought then-Level3's security technology to a national financial data company.



THE NEED

A Fortune 500 company in the financial data services sector was in immediate need of a comprehensive security solution that would enable it to patch holes through which information was leaving its network.

The company needed to deal with security issues at hand, and to prevent any further breaches.

THE ACTION

MicroCorp connected Les Peterson, Managing Partner at ITC2, to then-Level3 (now CenturyLink) to address this customer's need. Peterson brought the financial data company to Level3's security experts.

CenturyLink performed a risk assessment to determine the customer's information security posture and how vulnerable it was. Those experts:

- Got an idea of what level of bandwidth the customer needed.
- Scoped the various facilities that needed secure connections.
- Deployed service within 24 hours to bring the customer online and configured.
- Provided DDoS mitigation and other security measures.

THE RESULTS

The customer can now manage its information security posture using the tools and insight it has through CenturyLink's Adapter Threat Intelligence and RiskSense products. The company can:

- Protect itself and its customers
- Monitor its information security from a global standpoint
- Prevent information leaving its network
- Have a better idea of remediation efforts
- Get a global heatmap view of its machines and edge devices
- Understand where fixes need to happen efficiently
- Create high-level alerts
- See when bad actors are trying to communicate with the network

“

“From a topical view, the customer’s immediate concern was stopping the information flowing out of their network. We helped them plug the hole in the dike.”

John D’Agostino, Principal Security Solutions Architect, CenturyLink

TO LEARN MORE ABOUT THIS HIGHLY PROFITABLE SECURITY DEAL, AND HOW YOU CAN FIND SUCCESS WITH NATIONAL CORPORATIONS, GET IN TOUCH WITH US AT MICROCORP. WE ARE CONNECTED WITH THE INDUSTRY’S TOP PROVIDERS, AND ENABLE YOU TO ACHIEVE SALES SUCCESS AND KEEP RECURRING CUSTOMERS.